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About Us

Camino Technologies is a software development and outsourcing firm based in Chennai India, specializing in helping Europe and US companies reduce their development costs.

Camino provides a range of offshore service from client-server and n-tier architecture application, Windows, Linux and Unix application, cross-platform development, internet application development and database solutions. In addition, if you would like your work done by offshore development to be more competitive in pricing but without sacrificing the quality, we can help you!

Camino has been providing offshore software development service for our clients for 3 years, and we have accumulated extensive experience and have won customers' trusts. Our firm has already successfully completed over 100 projects, varying from tens of man-hours to tens of man months and covering the industry of e-business, e-government, education, finance, manufacturing and consulting. The biggest project we have done is about 100 man months. Now we have around 50 developers providing different kinds of programming services. The service includes works in the phase from system design to bug fix. We are most strong in **.NET** and **Java** development on various platforms. Besides our experience, skills and the cost advantage, we offer friendly service, confidentiality and will be a partner you can rely on.

Our Mission

To provide services that exceeds our clients' expectations by increasing their productivity, profitability and competitive advantage.

Camino endeavors to provide professional software engineering services to the corporate market as well as smaller businesses, locally and internationally.

Our Vision

Camino aims to be one of the world's foremost centers in the development of effective business channels and innovative solutions for clients.

We believe that in the future, the most vital competitive parameter for businesses will be relationships with clients. Clients are becoming ever more demanding, and use many channels - whether they are shopping, searching for information, asking for service or carrying out transactions. It will therefore become important for enterprises to develop an integrated multi channel strategy that includes both the human-based and the electronic channels. In this market, Software Innovation will be a leading player

Technical Skills

Programming Languages	Application /Web Servers	Databases
<ul style="list-style-type: none"> • C, C++, C# • Java, JSP, Servlets • Delphi • Visual Basic, VB.NET, VBA • JavaScript, VBScript • PHP • ASP, ASP.Net • HTML, DHTML • XML, XSL, XHTML • Macromedia Flash, Action Script • Perl 	<ul style="list-style-type: none"> • BEA WebLogic • Oracle Application Server • Jrun • Jboss • Apache Tomcat • MS Exchange Server 2000 • Microsoft IIS • Microsoft Share Point Service 	<ul style="list-style-type: none"> • Oracle • DB2 • Sybase • MS SQL Sever • MS Access • MySQL
Platform	ERP	Unit Testing Technical
<ul style="list-style-type: none"> • Windows NT / 95 / 98 / 2000 / XP / 2003 • Linux [RedHat, Mandrake] • Solaris • HP Unix 	<ul style="list-style-type: none"> • SAP • Oracle Apps • MS Dynamics 	<ul style="list-style-type: none"> • Xunit • JUnit • VJUnit • NETUnit • PHPUnit
Software Engineering Tools	Version Control Tools	Programming Tools
<ul style="list-style-type: none"> • Microsoft Project • Microsoft SharePoint • SeverVisual SourceSafe • Rational SUITE • Developer 2000 • WIN CVS 	<ul style="list-style-type: none"> • VSS • CVS • Rational Clear Case 	<ul style="list-style-type: none"> • Borland J Builder • MS Visual Studio • Ant • Install Shield
Report Tools	UML Tools	Testing Tools
<ul style="list-style-type: none"> • Crystal reports • Actuate • Microsoft Reporting Service 	<ul style="list-style-type: none"> • Together • Rational Rose 	<ul style="list-style-type: none"> • Rational test suite • Test Director

Our Services

As an offshore outsourcing leader in India, Camino is able to provide our customers high quality services at more competitive price.

We are a client-centered organization, and our highly skilled development team provides you with tailored solutions that best fit your business and technology needs. It is our mission to help you realize your vision. If you are looking for a software outsourcing service provider with high-level service at competitive international rates, Camino is the right choice for you. Camino can offer you the following services:

Dedicated Offshore Resources

Camino assembles a pool of elites possessing extensive domain expertise coupled with their abundant and valuable experience. They have proven their competence in the countless successful cooperation with our partners. They are especially skilled at VB, .NET, Java, ASP and PHP development on various platforms covering various industries and adept in communication with partners.

If you are confronted with the problem of time pinching, personnel lacking as well as facility scarcity, you can turn to Camino for help. Camino provides a particular service that you can hire our dedicated offshore developers who work only for you every day, besides the way of payment is on monthly basis instead of on hourly basis or on project-to-project basis. We are willing to assist you with your long-term business strategies.

The developers you hire specially work for you 8 hours a day, 5 days a week according to your time. The tasks can be directly assigned to them. We strictly comply with normative development mode so that you are needless to be anxious about the process of development.

Furthermore you can control the schedule of the development and keep track of the development progress.

You can hire our developers to carry out the following key development:

- JAVA development
- VB.NET development
- ASP.NET development
- C# development
- C++ development
- ASP development
- PHP development

The rate for hiring our developers is reasonable to assure that you can slash your cost while guaranteeing the quality and delivery time.

How we do it:

- According to your request, we will provide the resumes of technicians who possess the relevant technologies and skill-sets you require. This process will best meet your predefined criteria and can be additionally interviewed by you before launching new projects.
- We will provide a period of trial development work to help you know our developers capability and decide whether going on for a long-term partnership with us or not.
- Our competitive pricing is quoted on a monthly rate for engineers according to the technical level, programming expertise required, and the project scope.
- At the commencement of new strategic partnerships, when the service begins, we can communicate directly by email, instant messenger, or telephone, so that the offshore team members can respond promptly working in conjunction with your team.
- You can control the progress of the offshore team by web-based project management tools. We can submit daily or weekly progress reports tailored to customer needs.
- We allow you to build your offshore facilities one cubicle at a time - you can always add or reduce staff.

As a turnkey solution we provide facilities, human resources, recruitment, payroll, and inclusive services for all offshore team members.

What You Need to do:

Effective collaboration gets twice the result with half the effort. In order to create a successful bridge between us, we need the following minimum prerequisites:

- Documented project specification or the detailed requirement about what you want.
- Open communication through e-mail, chat or telephone.
- Your periodical feedback about our work.

What We Provide You:

- At least 8 hours a day, 5 days a week of developing work.
- Hardware and software infrastructure.
- A favorable development environment. Guaranteeing timely communication and mutual collaboration.
- Project regular meeting, daily and weekly working report are available.
- Normative coding style.
- Complete and well documents written in English.
- Strict delivery time.

Offshore Development Center

An Offshore Development Center (ODC) is a dedicated development center, located outside the client's premises, solely engaged in developing, testing and deploying software solutions and applications, most often in a country outside the client's country.

The purpose of an ODC is to let the clients focus on their core value competencies, take advantage of Camino's technological expertise, and dramatically reduce the client's expenses. It has been proven to be a successful delivery model for providing clients an extension arm for their engineering facilities. It works as a combination of onsite and offshore model to clients.

With over three years experience on offshore software outsourcing, Camino Offshore Development Center can offer the following advantages:

- Gives you the advantage to access state-of-the-art development facilities with skilled resources.
- A dedicated team working on customer's software/technology retains domain knowledge.
- There is also total freedom to propagate your own corporate procedures, systems and management techniques at the ODC.
- Has quality processes operating at the highest possible software development quality, ensuring minimum error rate and rework. Planning, monitoring, and reporting are required to ensure the high quality.
- Camino's project managers are an experienced group of professionals and proficient in project management.
- Specific communication norms are followed when communicating with a client during the course of a project. Our understanding of global languages and cultures eliminate many of the challenges that can derail an otherwise sound offshore program.
- Our development team updated with the cutting-edge development technologies.
- Provides you with significant cost saving on infrastructure and resources costs, and also the time and cost savings on long term offshore gestation period.
- Any time-zone differences are used as an advantage to hasten development speed. A 24-Hour development cycle can also be kept going to speed the development progress.
- The latest infrastructure is used to reduce project start time.
- Ensures the security and confidentiality of your intellectual property, and enterprise data. A well-defined set of security policy and process mitigates the typical risks.

- A completed set of training plan and a professional development methodology to ensure ODC working smoothly.

Camino can support your needs in a variety of different areas and technical specialties.

Custom Software Development

As a leading service provider of offshore outsourcing in India, Camino is focused on offering top class custom software development service at reasonable prices.

In the past three years, Camino has completed over 100 software development projects, which brought us abundant development experiences. We have the expertise and strengths in the following fields:

- Software Analysis and Design
- Software Upgrade
- Software Testing
- Web Development
- Systems Programming
- E-Commerce Applications
- Database Tuning and Automated Maintenance

Technology Consulting

Camino has its advantageous access to a pool of highly qualified and skilled computer professionals who can use English as their working language. Such asset is one of the keys to the success of offshore outsourcing to India. We are possessed of the consultants with abundant experience on the industry of e-business, finance, manufacture and education.

These experienced consultants are able to direct our technicians to make informed choices about the technical issues your company faces.

Camino can give you such service in a variety of different areas:

- Supporting and maintaining existing systems
- Supply-chain integration
- Architecting the system, including recommending specific technologies
- Transitioning to newer technologies
- Software project planning, management

Why we can do it?

- In order to establish a trust relationship, we usually start from a pilot project to know each other better in both technical and commercial aspects.
- Our staffs are all well educated, holding at least bachelor degree and have many years experience in the operation of offshore software development to meet your needs.
- We pay great attention to the project quality and on-time delivery.
- During the development, we will submit our progress report daily and weekly to you by email. The reports will include the work completed and the plan for next week.
- We will keep smooth communications with you during the development process through telephone, fax, e-mail, instant messenger and telephone.
- The test is always automated to increase accuracy and efficiency by using testing tools, such as Rational Robot or Load Runner.

ERP Support

Camino have more than 30 ERP Consultants working as employees in our payroll working in CMM level 5 companies, most of them have more than 1 implementation experience across India and abroad.

We also have senior managers in ERP implementation who can lead the team for a successful implementation, though Camino doesn't have any implementation on its own, almost all our employees have more than required experience to meet up to the expectation.

Software Development Methodology

Camino has developed and implemented outsourcing software development methodology integrating the philosophy behind CMM with our long-term project delivery methodology.

A strong CMM discipline alone offers advantages with respect to quality. However, strict adherence to CMM without recognition of requirements for speed and agility can cripple the software development effort from the start.

Camino project life cycle can be grouped into four phases including: Project Startup, Business Prototype & Requirements, Analysis & Design, Implementation & Testing and Project Completion. The following sections describe each of these phases

How We Guarantee Successful Delivery

Camino is focused on ensuring that all projects meet our customer's requirements and expectations. The following three aspects of our project methodology have been proved to guarantee the successful delivery in our three years software development practice:

Code Quality Assurance

We have a repeatable, effective software development process and a well-proven testing methodology based upon CMM level 3 ensures the high quality of code and successful delivery to our global clients.

Also we have a complete set of internal code review and functions walkthrough policy, which contains co-worker review, peer review, cross walkthrough, and group walkthrough to ensure the code quality.

Schedule Assurance

To ensure projects are delivered on time we have developed a policy that is aimed to provide adequate visibility into actual progress and manage associated deviations from the schedules. Every week Camino will release a project status report and a plan for the following week. This provides your project manager with a weekly control point for schedule management.

Clients

- iGate Patni, India
- Renault Nissan, India
- HCL, India
- Corpus Software, India
- The Optimum Solutions, Singapore

Copyright Issues

We guarantee high degree of confidentiality and security in every project. All clients' information remains strictly confidential by using Active Directory to manage the users authorities. The data can only be viewed by the authorized staffs, and all the copies or editions of the data are clearly recorded by logs that clients can check at any time. At the same time we sign a secrecy agreement with every our staff to protect clients intellectual property and copyright. In the agreement any performance of assaulting client's intellectual property and copyright is strictly.

Conclusion

In India, Camino is one of the major software outsourcing providers with the customers from Europe and United States. During the past 3 years, we have gained high satisfaction from its customers. The target of Camino is to establish a leading position in the India software industry in next five years. We will:

Provide complete IT outsourcing services to large-sized and medium-sized enterprises in Europe and U.S. The services include onsite/offsite software development, technical consulting, onsite/offsite supporting and related training and testing.

Establish branches in the major countries of Europe and North America as well as develop distributors to support online marketing and sales.

Upgrade our IT services and enhances the technology capability of employees to meet more and more the technology require of our customers.

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